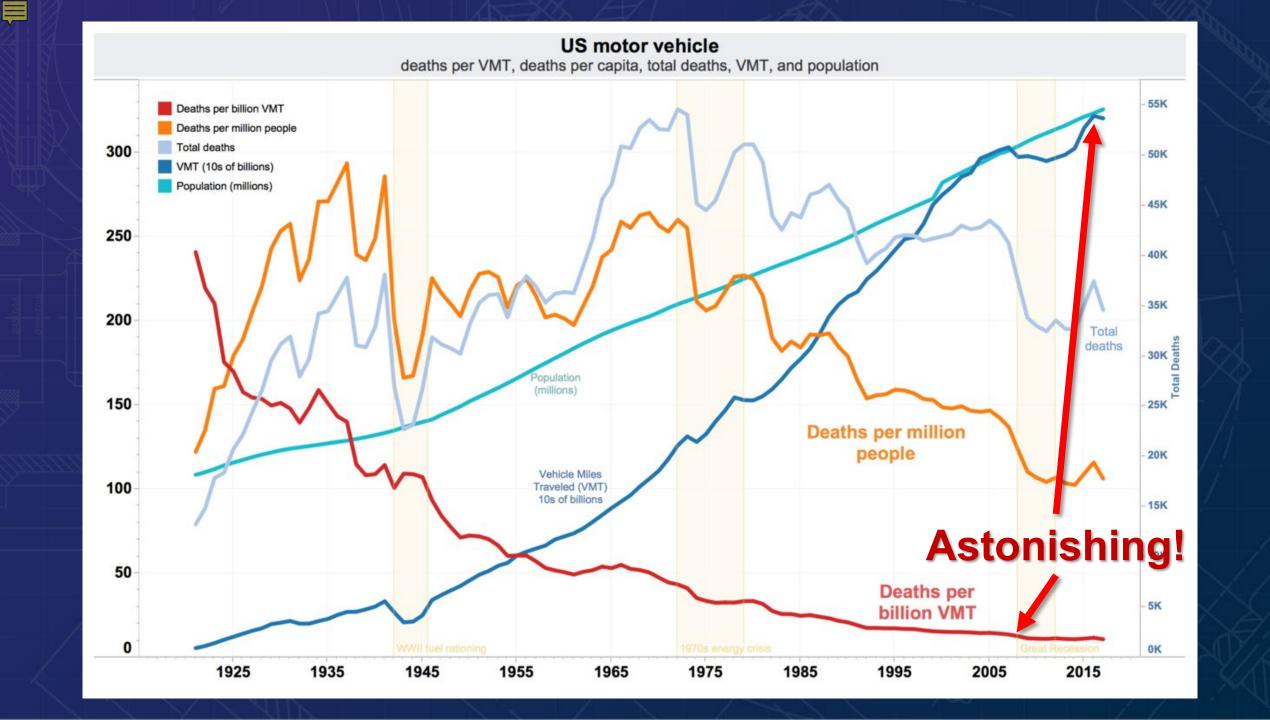


WHAT DO MATURE INDUSTRIES LOOK LIKE?





FATALITY ANALYSIS REPORTING SYSTEM (FARS)



CrashStats

FARS Data Tables

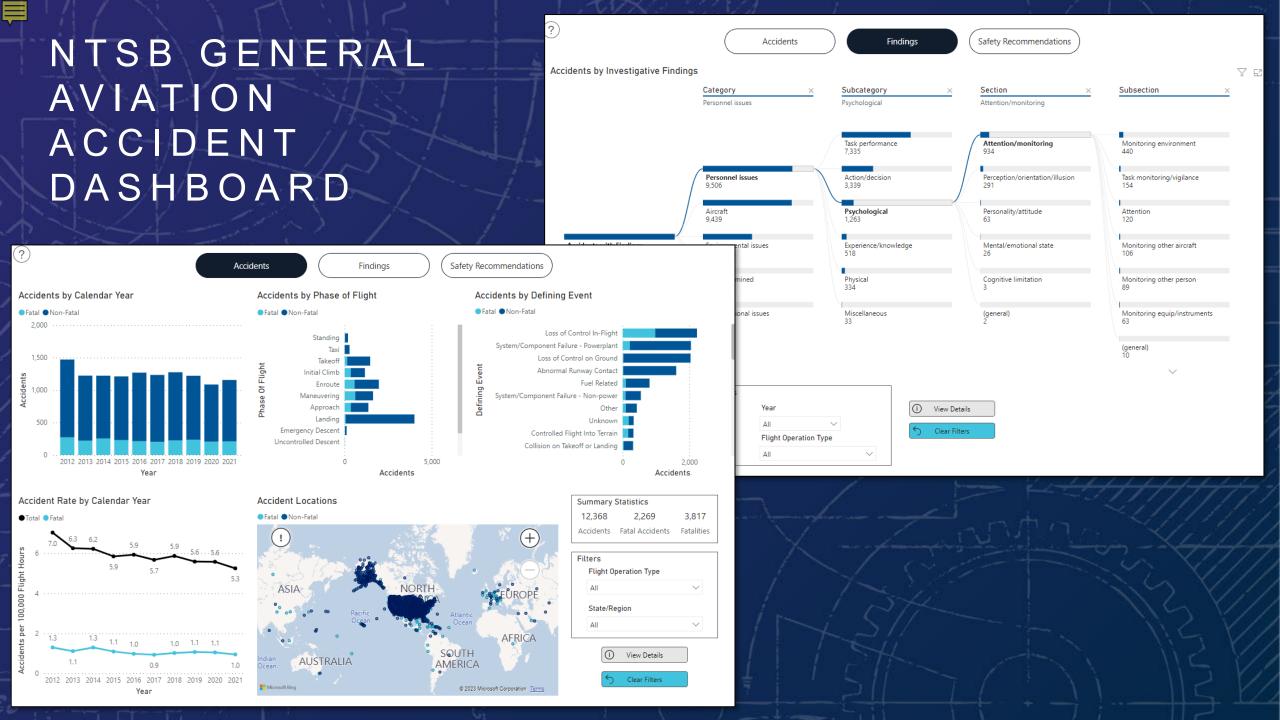
Query FARS Data

State Traffic Safety Info

Traffic Safety

																	Sumn	nary	Tre	ends	Cra	shes
Did You Know?	National Statist	ics																				
View Archive		2020*	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	20
Motorcycles in fatal crashes in 2020 had the highest	Motor Vehicle Traffic Crashes																					
	Fatal Crashes	35,766	33,487	33,919	34,560	34,748	32,538	30,056	30,202	31,006	29,867	30,296	30,862	34,172	37,435	38,648	39,252	38,444	38,477	38,491	37,862	37
proportion of collisions with fixed objects	Traffic Crash Fatalities																					
(24.6%), and buses in fatal	Vehicle Occupants																					
crashes had the lowest proportion (2.6%). [Vehicles 2020]	Drivers	19,519	17,984	18,321	18,819	18,717	17,615	16,470	16,520	16,838	16,474	16,864	17,670	19,279	21,717	22,831	23,237	23,158	23,352	23,625	22,914	22
	Passengers	5,966	5,846	5,962	6,237	6,485	6,213	5,766	5,896	6,106	5,972	6,451	6,793	7,441	8,716	9,187	9,750	10,042	10,171	10,370	10,227	10
	Unknown	51	61	49	74	74	71	71	67	73	64	56	63	71	94	101	83	76	104	110	102	
	Sub Total1	25,536	23,891	24,332	25,130	25,276	23,899	22,307	22,483	23,017	22,510	23,371	24,526	26,791	30,527	32,119	33,070	33,276	33,627	34,105	33,243	33
	Motorcyclists	5,579	5,044	5,038	5,226	5,337	5,029	4,594	4,692	4,986	4,630	4,518	4,469	5,312	5,174	4,837	4,576	4,028	3,714	3,270	3,197	2
In 2020 it was	Nonmotorists																					
a criminal offense to operate a motor vehicle at a blood alcohol concentration (BAC) of .08	Pedestrians	6,516	6,272	6,374	6,075	6,080	5,494	4,910	4,779	4,818	4,457	4,302	4,109	4,414	4,699	4,795	4,892	4,675	4,774	4,851	4,901	
	Pedalcyclists	938	859	871	806	853	829	729	749	734	682	623	628	718	701	772	786	727	629	665	732	
	Other/ Unknown	255	289	220	236	260	233	204	190	227	200	185	151	188	158	185	186	130	140	114	123	
	Sub Total2	7,709	7,420	7,465	7,117	7,193	6,556	5,843	5,718	5,779	5,339	5,110	4,888	5,320	5,558	5,752	5,864	5,532	5,543	5,630	5,756	
	Total*	38,824	36,355	36,835	37,473	37,806	35,484	32,744	32,893	33,782	32,479	32,999	33,883	37,423	41,259	42,708	43,510	42,836	42,884	43,005	42,196	41
g/dL or above in all 50 States, the	Other National Statistics																					
District of	Vehicle Miles																					





HOW DOES THE SOFTWARE INDUSTRY COMPARE?

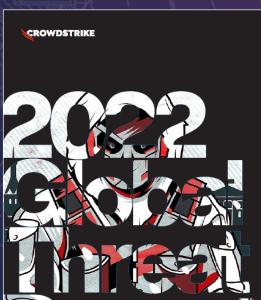


SOURCES OF INFO









Many data sources

How do they help?

- Customers
- Manufacturers

BACKGROUND

April 13, **2023**



Publication: April 13, 2023

Cybersecurity and Infrastructure Security Agency

NSA | FBI | ACSC | NCSC-UK | CCCS | BSI | NCSC-NL | CERTNZ | NCSC-NZ

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CISA // FBI // NSA // Australian Cyber
Security Centre // Canadian Centre for Cyber Security
// The National Cyber Security Center, UK // Federal Office for
Information Security BSI, Germany // The National Cyber Security Centre,
Netherlands // CERT NZ, New Zealand // National Cyber Security Centre, New Zealand



FROM CUSTOMER TO PRODUCT LIFECYCLE INVESTIGATION

no amount of time
and money spent
in Phase 5 will
stop the problems
Caused in
Phase 1

PRODUCT DEVELOPED

CUSTOMER DEPLOYS PRODUCT

VULNERABILITY INTRODUCED ...>

VULNERABILITY EXPOSED

VULNERABILITY EXPLOITED

INITIAL INTRUSION VECTOR

INCIDENT:
EXPLOITATION
DISCOVERED

NOTIFY CISA,
PRESS,
SHAREHOLDERS,
PAY RANSOM,
CALL FBI,
IR CONSULTANTS

CISA

LEADS TO INVESTIGATION

UNDERLYING PRINCIPLES



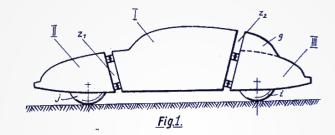


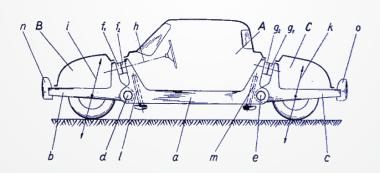
SECURE BY DEFAULT





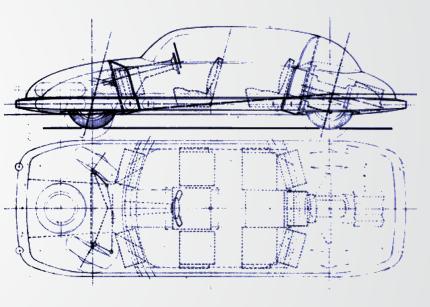
- is a business level goal
- stated before design kick-off
- requires real tradeoffs
- can't be added later





»TERRACRUISER«

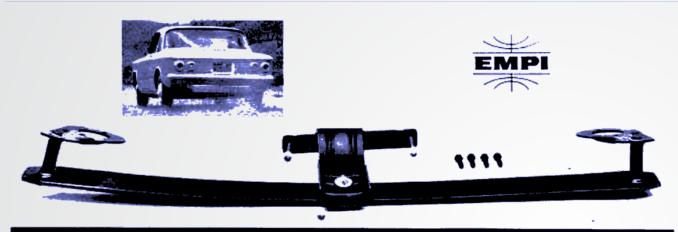
(DER WAGEN DER ZUKUNFT DER 2-3 LITER KLASSE)







COSTS OF LACK OF SAFETY BY DESIGN



TAKE THE TWIST OUT OF THOSE SWING AXLES

EMPI CAMBER COMPENSATORS

Probably the best single suspension modification you can make on a Corvair, Volkswagen, Tempest, or other swing axle rear end is the addition of a Camber Compensator**.

The Camber Compensator links both half axles into a fully integrated spring suspension system that keeps both wheels working when cornering or driving in gusty winds.

This specially designed heavy-duty transverse spring linkage shackles to the axles just behind the wheel hubs, with a center pivot point at the differential housing. The stabilizing effect of

imple modification is literally Cornering loads are shared beels. The result is improved and road holding stability, at speed.

complete with all fittings are. \$19.95 and \$24.95.

EMPI TRACK-TRU SWAY BARS

These new anti-sway bars are second generation improvements over earlier models. They have been extensively tested at Riverside International Raceway and have an even higher degree of stability than their quite successful forebears. These new models are husky enough to withstand the rigors and extreme stresses of race competition.

The TRACK-TRU front bar will add considerably to the safety and driving ease of any Chevy II, Volkswagen or Corvair passenger ear or truck. It will improve steering and reduce the effect of crosswinds.

TRACK-TRU bars are cad plated for rust protection. The installation is quite a calm affair, requiring no welding or cutting. The kit comes complete with everything you need except manpower. \$17.95 and \$19.95.

EMPI CAMBER COMPENSATOR

☐ Corvair passenger cars and trucks, Porsche 1957-61 and Tempest passenger cars. \$24.95 ☐ All VW cars, trucks, Ghias thru '63, plus Renaults '57-'62. \$19.95 ☐ Porsche 1956-57. \$21.95

EMPI TRACK-TRU front anti-sway

☐ All Corvairs, Chevy Hs, and VW trucks and station wagons.\$19.95
☐ All VW passenger cars.....\$17.95

Be sure to state year, make and model. Enclose full amount with your order and EMPI will pay shipping anywhere in the continental U.S. Californians and 4% tax.



SEE YOUR DEALER

OR ORDER DIRECT

P. O. BOX 668, RIVERSIDE 4, CALIFORNIA

...keeps both wheels working when cornering or driving in gusty winds

The result is improved handling and road holding stability, particularly at speed

EXAMPLES OF SECURE BY DESIGN

memory-safe programming languages

secure hardware foundation

secure software components

parametrized queries

SBOMs

vulnerability disclosure policies w/ legal safe harbor

and more...



SECURE BY DEFAULT

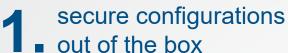


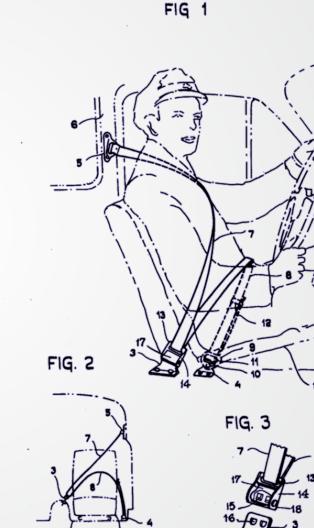
N. I. BOHLIN

SAFETY BELT Filed Aug. 17, 1959

SECURE BY DEFAULT

- out of the box
- manufacturer ✓ responsibility
- MFA-like push for security by default
- "loosening guides", not "hardening guides"
- 5 no added costs or new licenses
- default in 6 every product







EXAMPLES OF SECURE BY DEFAULT

eliminating default passwords

single sign-on at no additional cost

high-quality audit logs at no extra charge

reducing "hardening guide" size

security setting user experience

and more...



SECURE BY DESIGN ECOSYSTEM





SHIFTING THE BALANCE

PRODUCT DEVELOPMENT

SDLC: PRE-SHIPMENT

preventative, detective controls (ex: code analysis tools)



reactive controls
(ex: fixing bugs detected at customer sites)



MOVE
EXISTING
COSTS &
RISKS
LEFT



LEFT OF BOOM

security products staff SSO tax insurance consultants counsel



HARD

COSTS

deploying hardening guides training staff patching adopting CISA CPGs

response to incidents
(potential and confirmed)
IR firms
outside counsel

RIGHT OF BOOM

SOFT

CUSTOMER DEPLOYMENT

response to incidents (potential and confirmed) managing IR firms and outside counsel lost executive productivity



NATIONAL SECURITY DELTA:

the sum of individual risks creates an even larger national security risk though supply chain and other connections

BOTTOM LINE:

customers already pay a silent security tax; we want to shift that poorly measured and unevenly distributed tax to the left, reducing the overall costs and risks to customers

RESIDUAL BUSINESS RISKS:

few can pay all hard and soft costs;

→customer loss, reputation, other risks

What can manufacturers do?



SECURE BY DESIGN PLEDGE

Within a year, demonstrate measurable progress in the following areas:

- 1. Increase the use of multi-factor authentication (MFA).
- 2. Reduce default passwords across products.
- 3. Reduce entire classes of vulnerabilities.
- 4. Increase the installation of security patches by customers.
- 5. Publish a vulnerability disclosure policy (VDP).
- 6. Transparency in vulnerability reporting.
- 7. Increase in the ability for customers to gather evidence of intrusions.



1touch.io	21Packets	Action1	Advanced Cyber Defence Systems	Afero	Akamai
Amazon Web Services	Andesite Al	Apiiro	Armis	Asimily	Assumed
Automox	Beyond Identity	BigID	BlackBerry	BlackCloak	Bluescape
Bugcrowd	Chainguard	Cisco	Claroty	CloudCover	Cloudflare
CodeSecure	Commvault	Criticality Sciences	CrowdStrike	Cybeats	Cyber Resilience
Cycode	DataMotion	Drata	Elastic	Emsisoft	ESET
Everfox	Finite State	Forescout	Fortinet	Gigamon	GitHub
GitLab	Gomboc.ai	Google	GoSecure	HeroDevs	Hewlett Packard Enterprise
HiddenLayer	HP	Huntress	IBM	ImmuniWeb	Infoblox
InfoSec Global	IriusRisk	IronCore Labs	Issio Solutions	Ivanti	Kisi
Kiteworks	Lasso Security	Legit Security	Lenovo	Lookout	Manifest Cyber
Microsoft	Moveworks	N-able	NetApp	Netgear	Netwrix
NXT1	Okta	Opswright	Optiv+ClearShark	Palo Alto Networks	Pangea
Phoenix Security	Proofpoint	Protect Al	Qualys	Rancher Government	Rapid7
Red Queen Dynamics	Reliable Energy Analytics	Reveald	RSA	SafeStack	SandboxAQ
Saviynt	Scale AI	SecOps Solution	Secureframe	Secureworks	Securin
Security Compass	SecurityScorecard	SentinelOne	Socket Security	Sonatype	Sophos
Start Left Security	Synack	Tenable	Thoropass	ThreatKey	ThreatQuotient
ThriveDX	Tidelift	Trellix	Trend Micro	Trustwave	Vanta
Veracode	Veritas Technologies	Vigilant Ops	Wiz	Xage Security	Xiid
Xylem	Zimperium	Zscaler			



What can customers do?

Minimum Viable Secure Product

A minimum security baseline for enterprise-ready products and services

mvsp.dev

CISA'S STRATEGY

ESTABLISH CISA'S ROLE



COLLECT
DATA AND BEST
PRACTICES



DRIVE ADOPTION
OF SECURE BY
DESIGN BEST
PRACTICES





YOUR NEXT STEPS

CONNECT reach out to us and share

PREVIEW
Whitepaper and documentation

ORIVE
secure by design and secure by default





LEARN MORE



CONTACT US



https://www.cisa.gov/securebydesign

SecureByDesign@cisa.dhs.gov william.hicks@cisa.dhs.gov cisaregion9outreach@cisa.dhs.gov